

# Chemspeed News

## **Chemspeed Opens new Distributor Channel in Brazil**

In Brazil the 3rd fastest growing economy in the world in 2011, the demand for Chemspeed solutions has exploded. Conscious that it needs the proper local infrastructure to support this fast growing base of customers, Chemspeed has recently entered into an agreement with SINC Scientific Instruments, a Sao Paulo based company with a solid reputation in the scientific instruments market.

SINC will support Chemspeed in working with Brazilian companies interested in implementing automation in their R&D process and will support the expanding customer base by offering a local contact point to the existing Chemspeed user community.

Mr Juarez Silveira, Sales Director at SINC, declared: "SINC is very excited to be Chemspeed's Exclusive Representative in Brazil. We are glad to offer Chemspeed's unique and well positioned automation solutions to our customers all over the country."

Dr. Pierre Allemand, Sr VP Commercial Operations for Chemspeed, says "As soon as contact was made with SINC about a possible local representation, things have been set in motion, SINC is an extremely dynamic company and we are looking forward to a long-term relationship with them as they have already demonstrated a clear desire to be extremely active in our market and have shown the capability to put us in contact with the right people. We are very excited by this new opportunity to expand our reach in one of the world's fastest moving regions".

In you are interested in receiving more information about Chemspeed solutions or the relation with SINC please contact [chemspeed@chemspeed.com](mailto:chemspeed@chemspeed.com).

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## About SINC

With 25 years of experience serving the Scientific Instrumentation Market, SINC is a high qualified Exclusive Representatives of the world most renewed brands and has established solutions at Universities, Research Centers as well as Pharmaceutical, Chemical, Petrochemical, Biochemistry, Science Food and Nuclear Energy areas among others.

SINC solutions are developed using leading edge technology, enabling benefits on results optimization, reduction of analysis time, space rationalization and multiplicity of application, in strict compliance with the directives from regulatory agencies.

SINC offer is not limited to installation and training but also encompass service and support for both maintenance, done by specialized engineers trained abroad, as well as for Validation, done by engineers specifically trained to validate all the equipment.

For additional information please visit [www.sinc.com.br](http://www.sinc.com.br)

## About Chemspeed Technologies AG

Chemspeed Technologies, headquartered in northwest Switzerland (Basel region), is a global leader in the development of innovative products and consumables for research and development laboratories. Chemspeed offers automated solutions for reaction and sample preparation, synthesis, process research, formulation, application and testing with its unique tools for automated substance handling and its flexible reactor technology. Chemspeed is a premier provider of automated workflows and services for the pharmaceutical, agrochemical, material science, renewable energy, fine & speciality chemicals, personal & home care, and nutrition industries, as well as academia. Enabling reduced time-to-market, increased precision, productivity, and lower R&D costs. Chemspeed designs, manufactures and customises products and services to meet industry needs and specific customer requirements.

For additional information please visit [www.chemspeed.com](http://www.chemspeed.com)  
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